

Profit & Loss Statement

January 2022 To December 2022

Income		
Contract RPBS		\$59,545.45
Contract Recovery Costs RPBS		\$898.45
AHN Advertising Income		\$16,927.27
AHN - Newsagent Sales Income		\$1,192.73
AHN Subscription		\$400.00
Championship Income		
Admin/Facility/Catalogue - Championship	\$15,444.10	
Entry Fees - Championship	\$45,738.63	
Stable Fees - Championship	\$34,607.24	
Bedding - Championship	\$13,074.54	
BOND stable cabin camping	\$1,765.00	
Sponsorship - Championship	\$35,193.64	
Swabbing - Championship	\$484.55	
Trade Tents - Championship	\$354.54	
Cabins & Camping- Championship	\$15,755.90	
Day Parking - Championship	-\$45.00	
Donations Championships	\$16,053.00	
Promotional Items Championships	\$2,455.44	
Auction Proceeds Championship	\$15,579.08	
Total Championship Income		\$196,460.66
Insurance Income		
Affiliates Insurance Liability	\$7,440.90	
Day Public Liability Insurance	\$1,349.09	
Personal Liability Insurance	\$200.00	
Total Insurance Income		\$8,989.99
JEC		
JEC Income	\$363.60	
Total JEC		\$363.60
Membership Income		
Affiliation Fee - Memberships	\$6,354.55	
Affiliate Event Fee	\$1,068.22	
Ordinary New - Memberships	\$45.46	
Ordinary New- Memberships 2021	\$245.46	
Ordinary Renewal - Memberships	\$945.45	
Ordinary Renewal - Memberships 2021	\$218.18	
Writeoff of old member credits - never used	\$2,881.32	
Rounding amounts from MSRS Dissection report (GST rounding)	\$0.22	
Membership all - New 2022	\$37,431.39	
Membership all - Renewal 2022	\$187,874.77	
Total Membership Income		\$237,065.02
Merchandise Income		
Sales - Merchandise	\$340.77	
Arabian Hoofprints In History	\$3,108.77	
Total Merchandise Income		\$3,449.54
Postage Income		
Postage Income	\$262.73	
Registry Income		
Imported Horses - Reg	\$3,700.00	
Purebred Arabian Registrations		
Gelding Purebred - Reg	\$4,341.25	

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Mare Purebred - Reg	\$16,898.00	
Stallion Purebred - Reg	\$12,740.68	
Total Purebred Arabian Registrations		\$33,979.93
Anglo Arabian Registrations		
Gelding Anglo - Reg	\$981.90	
Mare Anglo - Reg	\$1,581.82	
Stallion Anglo - Reg	\$627.26	
Total Anglo Arabian Registrations		\$3,190.98
Partbred Arabian Registrations		
Gelding Partbred - Reg	\$2,332.01	
Mare Partbred - Reg	\$8,199.96	
Stallion Partbred - Reg	\$699.99	
Total Partbred Arabian Registrations		\$11,231.96
Arabian Pony Registrations		
Gelding Pony - Reg	\$854.61	
Mare Pony - Reg	\$2,713.59	
Stallion Pony - Reg	\$554.53	
Total Arabian Pony Registrations		\$4,122.73
Quarab Registrations		
Gelding Quarab - Reg	\$54.55	
Mare Quarab - Reg	\$231.81	
Total Quarab Registrations		\$286.36
Arab Riding Pony Registrations		
Gelding Riding Pony - Reg	\$1,677.42	
Mare Riding Pony - Reg	\$3,831.84	
Stallion Riding Pony - Reg	\$622.72	
Total Arab Riding Pony Registrations		\$6,131.98
Arab Stockhorse Registrations		
Gelding Stockhorse - Reg	\$54.55	
Mare Stockhorse - Reg	\$772.70	
Stallion Stockhorse - Reg	\$77.27	
Total Arab Stockhorse Registrations		\$904.52
Arab Warmblood Registrations		
Gelding Warmblood - Reg	\$381.85	
Mare Warmblood - Reg	\$1,177.25	
Stallion Warmblood - Reg	\$245.45	
Total Arab Warmblood Registrations		\$1,804.55
Registry - Foal Recording		
Purebred - Foal Recording	\$6,813.88	
Anglo - Foal Recording	\$436.38	
Partbred - Foal Recording	\$1,745.52	
Pony - Foal Recording	\$1,672.79	
Riding Pony - Foal Recording	\$1,236.41	
Stockhorse - Foal Recording	\$145.46	
Warmblood - Foal Recording	\$509.11	
Total Registry - Foal Recording		\$12,559.55
Registry - Transfers & Leases		
Purebred - Transfers	\$22,051.57	
Leases	\$2,931.78	
Anglo - Transfers	\$1,700.04	

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Partbred - Transfers	\$5,267.66	
Half Arabian - Transfers	\$359.10	
Pony - Transfers	\$2,959.15	
Quarab - Transfers	\$100.00	
Riding Pony - Transfers	\$3,372.82	
Stockhorse - Transfers	\$322.73	
Warm Blood - Transfers	\$1,452.29	
Performance Index - Transfers		\$688.66
Total Registry - Transfers & Leases		\$40,517.14
Performance Index Registration		
Performance Index - All Sexes	\$4,086.29	
Total Performance Index Registration		\$4,086.29
Half Arabian		
Half Arabian Colt	\$436.38	
Half Arabian Female	\$1,645.46	
Half Arabian Gelding	\$500.04	
Half Arabian Stallion	\$322.72	
Total Half Arabian		\$2,904.60
Registry Income Miscellaneous		
AI Documents	\$1,490.85	
AI/NOM Fees	\$1,786.39	
Bank Fees Oncharged	\$22.73	
Duplicate Certificates	\$1,481.94	
Embryo Transfers	\$381.78	
Exported Horse Fees	\$4,560.00	
Handling Fees	\$463.60	
Overseas Semen used in Aust.	\$463.59	
Service Certificates	\$5,545.30	
Stallion Nomination Fee	\$4,364.78	
Stud Prefix	\$1,460.08	
Sundry Registry Income	\$204.55	
Total Registry Income Miscellaneous		\$22,225.59
Total Registry Income		\$148,334.84
Testing Income		
All Testing (DNA,SCID,LFS,CA)	\$44,054.48	
Total Testing Income		\$44,054.48
Total Income		\$717,944.76
Total Cost Of Sales		\$0.00
Gross Profit		\$717,944.76
Expenses		
AHN Expenses		\$28,685.66
Accounting/Audit Fees		\$15,340.00
Advertising & Marketing		\$1,234.55
Awards - honorary & prizes		\$2,922.72
Awards - vouchers given		\$181.82
Bank Fees		\$43.72
Bank Merchant Fees		\$1,857.46
Bank Other Payment Facilities (inc Paypal)		\$954.24
Body Corporate Fees		\$2,742.46
Bookkeeping Fees		\$4,471.58

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ABN: 12 001 281 590

Email: general@ahsa.asn.au

Christmas Party (Staff)		\$1,063.54
Cleaning		\$483.49
Computer Expenses (combined pre 2021)		\$336.36
Computer Expenses- Hardware		\$183.64
Computer Expenses - Subscriptions		\$15,079.97
Computer Expenses - Support, Maintenance, Troubleshooting		\$12,315.55
Website Expenses		\$489.97
Council - Rates		\$1,786.07
Council - Water		\$480.32
Amortisation and Depreciation		\$5,968.00
Directors Expenses		
Directors Accomodation	\$893.45	
Directors Air Fares	\$3,712.72	
Directors Travel Exp	\$568.55	
Directors Other	\$383.49	
Total Directors Expenses		\$5,558.21
DNA & Genetic Testing		\$44,159.97
Election Expenses		\$1,574.00
Electricity		\$3,149.47
Judges Expenses		\$644.02
Legal Fees		\$953.00
Maintenance - Building		\$645.00
Maintenance Equipment		\$1,024.00
Office Equipment		\$477.12
Postage/Courier Charges		\$15,557.37
Printing (excl Printer Lease)		\$3,511.78
Printing - Printer lease		\$14,753.04
Promotions Purchases		\$2,905.45
Prov for Annual Leave - expense		-\$43,201.67
Provision for LSL - expense		-\$71,107.41
Staff Amenities		\$554.46
Stationery		\$5,788.39
Sponsorship Paid		\$465.91
Subscriptions, Licences, Permits & Memberships etc		\$1,580.86
Telephone, Fax & Internet		\$7,522.55
WAHO Expenses		\$5,903.59
WAHO Annual Fee		\$1,482.50
WAHO Annual Foal Levy		\$2,387.83
WAHO IAM fee		\$98.83
Championships		
Advertising Promotion Photos Videos	\$1,454.54	
Auction expenses AANC	\$174.20	
Bedding	\$12,073.27	
Cabins	\$4,629.10	
Camping	\$4,358.18	
Catalogue	\$3,160.00	
Catering & Hospitality	\$11,924.26	
Daystay	\$171.83	
Entertainment & Announcer	\$400.00	
Exhibitor expenses	\$1,201.66	
Gifts	\$490.91	
Golf Carts	\$2,233.07	

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PO Box 415
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Helpers Expenses/Travel/ Accomodation	\$2,783.64	
JudgesAccommodation/Hospitalit	\$5,242.60	
Judges Expenses - Dressage	\$435.00	
Judges Airfares & Travel Australlia	\$1,316.52	
Judges Airfares & Travel International	\$2,439.20	
Refunds Championships	\$2,163.06	
Sashes	\$15,112.44	
Scoring System	\$1,973.50	
Show Coordinator expenses	\$1,545.45	
Stables	\$19,084.54	
Sponsorship	\$1,212.26	
Swabbing & Vet	\$1,108.31	
Trophies	\$17,607.27	
Venue Hire & Associated Expenses	\$22,065.68	
Cleaning Expenses	\$6,301.37	
Trade Stalls	\$265.45	
Total Championships		\$142,927.31
Payroll Expenses		
Wages & Salaries Expenses	\$340,369.70	
Work Cover Premiums	\$381.17	
Superannuation Expense	\$19,924.47	
Adjustments & Rounding	-\$0.46	
Total Payroll Expenses		\$360,674.88
Insurance Expenses		
Business Insurance	\$1,490.56	
Liability Insurance	\$50,090.20	
Broker Fee	\$2,941.74	
Underwriter Fee	\$150.00	
Stamp Duty	\$5,188.69	
ESL	\$302.43	
Personal Accident	\$950.00	
Total Insurance Expenses		\$61,113.62
Total Expenses		\$667,725.20
Operating Profit		\$50,219.56
Other Income		
Interest Income		\$314.24
Vanguard income- VAS		\$9,575.01
Vanguard income -VHY		\$9,421.83
Vaneck Vectors income - QHAL shares		\$925.00
Bowman Street Rental income		
Rent Bowman Street	\$7,846.42	
Outgoings relating to rent Bowman Street	\$454.55	
Total Other Income		\$28,537.05
Other Expenses		
Loss on disposal of asset		\$268.00
Lease Bowman Street expenses		
Management & Letting Fees	\$787.09	
Postage & Sundries relating to Lease	\$31.82	
Cleaning & Maintenance relating to lease	\$122.73	
Total Other Expenses		\$1,209.64

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Net Profit/(Loss)	\$77,546.97
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